

Match Valley

CAPITAL PARTNERS



About Match Valley

Match Valley is an eco-system that facilitates the investment, acquisitions, sales and purchases of businesses in a seamless and efficient manner. Driven by a team of professionals with experience in Big Four accounting firms, Match Valley intends to be one stop centre for corporate matchmaking services. The team comprising of corporate lawyers, chartered accountants, business brokers and highly experienced

individuals from diverse fields provide end to end consultancy and professional services in the areas of identifying right business opportunities, maximizing the value of transaction for all parties involved and revival of sick units. Match Valley follows stringent and globally proven processes to ensure complete transparency and ease across transaction lifecycle.

For further information please be in touch with our experts at



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matchvalley



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Our process

Client meeting to understand business need,
internal valuations and research



Mutual agreement on the legal terms and
conditions involved



Preparation of client business case



Implementation of marketing strategy



Meeting potential and genuine buyers



Facilitating meeting with buyer and seller



Deal finalization

The key offerings include:

- Mergers and Acquisitions / Business Buy Sell
- Business Valuation
- Due Diligence
- Information Memorandum
- Identifying New Partners and Investors
- Strategic Alliances
- Joint Ventures



Why Choose Match Valley?

We have successfully established relationships with key business owners and entrepreneurs by identifying their existing liquidity options and providing them with the best fit options. Clients rely on us to understand the market condition, and arrive at strategic decisions with reference to outright purchase/sale or to establish a Joint Venture. We bring to the table the value of a network with global expertise with exposure to industry best practices.

FOR SELLING A BUSINESS

Our team of experts would understand your business, maximize the total value of the firm with the assistance of valuation experts, attract genuine buyers for your business and assist towards smooth transition of management.

FOR ACQUIRING A BUSINESS

Our team of experts would identify the right business investment opportunities, by helping you understand the financial gains of acquiring the firm, the business exposure opportunities & its scalability as well as smooth transitions of management.



Extensive global outreach: With our global network which spans across USA, Hong Kong, Netherlands, Middle East & India, we have access to active buyers looking for major investment opportunities in India.

Relationship with key banking institutions: Match Valley has strong relationship with key banking institutions thereby providing options to genuine buyers on raising loans towards outright sale/purchase.

Professional relationship: Having worked with Big four accounting firms and being associated with corporate Lawyers, chartered accountants and business brokers, Match Valley team offers high level of expertise thereby providing another dimension for genuine buyers/sellers.

Highly selective: Match Valley dedicates much of its efforts on understanding the client business and maximising their business value after acquisition. The team then makes an internal assessment including reason for sale/purchase, market research as well as financial projection.

Marketing strategies: Match Valley has a strong foothold through the online and offline platform for buyers and sellers. We undertake strategic approach towards marketing by fully utilizing our client outreach, social media pages, newspaper advertisements and internal networking platform thereby increasing the possibility of genuine transactions.